

ABE Qualifications

For a better job or a place at university

Are you looking for a professional qualification which will help you in your career?
Do you want a qualification that leads directly to a university degree course?
If so then the Association of Business Executives (ABE) will help you achieve both.

Why ABE? 10 great reasons

New job

An ABE qualification will help you to find the job or gain the promotion you want, as it proves to employers that you understand the principles of business. ABE qualifications are accepted worldwide by employers in a wide range of occupations as many senior managers themselves hold ABE qualifications. Research proves that holders of professional qualifications earn more during their career through being more skilled and thus more marketable as a result.

Go to university

More than 80 universities worldwide accept ABE qualifications for entry at different stages. ABE Level 4 Diplomas are accepted for entry to the first year of related UK Bachelor degrees (and the equivalent stages for degrees in other countries). ABE Level 5 Diplomas enable you to start your degree in the second year, Level 6 Diplomas in the final year and the Level 7 Diploma is accepted towards MBA or Masters degree level courses. It is usually much quicker and cheaper to take an ABE qualification, and then go to university in the second or third year rather than taking a three or four year university course.

Study worldwide

You can study in one of more than 500 colleges across 80 countries worldwide, which between them offer a range of flexible study options. So it is very likely you will find a college nearby in your home country or in a country where you would like to study.

Support

As one of ABE's 50,000 students you have access to a comprehensive support and information network with both online and printed material available.

Quality

Plus you can be very confident about the quality of the qualification you will receive, as all ABE qualifications are accredited by Ofqual (the British government's regulatory authority) as well as equivalent bodies worldwide.

Flexible

ABE qualifications are very flexible. The optional units enable you to specialise in the areas that particularly interest you. Units can be studied in any order. Several units are common to more than one programme so you can switch between qualifications or easily move on to take a second qualification at the same level.

Progression

You don't need a formal qualification to start your studies with ABE if you start with the Level 4 Diploma. However, if you have a higher qualification you can take the next appropriate level of ABE qualification to develop your business knowledge. In practice most ABE students simply work their way up through the levels until they reach the level they need for their job or to go to university.

Cost effective

ABE is a not-for-profit organisation and so it endeavours to ensure that its prices are always as affordable as possible without compromising the quality of its qualifications.

Exemptions

ABE qualifications provide exemptions from units in qualifications offered by some other professional bodies, and equally ABE accepts some other professional qualifications as exemptions for its qualifications.

Recognition

Successful completion of an ABE Level 5 Diploma or higher qualification entitles you to become an Associate and in time a Member of the Association of Business Executives with the prestigious designatory letters after your name (AMABE and MABE respectively). With sufficient experience you can move up to become a Fellow of the Association of Business Executives (FABE).



ABE qualifications are regulated by Ofqual and are shown on the UK's official Qualifications and Credit Framework (QCF). This categorises qualifications a) by their size – all ABE qualifications are Diplomas and b) by their level – ABE offers qualifications from Level 4 up to Level 7 (the higher the Level, the higher the level of learning required to complete the qualification). For example, Level 4 includes BTEC Professional Diplomas and Level 7 includes Postgraduate Diplomas and Masters Degrees.

Each qualification is made up of a mixture of compulsory and optional units (i.e. subject modules) which enable you to choose between different topics of interest or specialisation.

Choose between four key business areas:



Business Management

Successful organisations, whether large or small, are well managed. The development of management skills within an organisation is an essential part of continued business growth.

You can choose between three specialisations or 'pathways' on the Level 4, 5 and 6 Diplomas. If you want to specialise then you can take either the Financial Management or the Management of Information Systems pathways, but if your interest is business management in its own right then you simply follow the Business Management pathway.

Level	Qualification	Units
4	Diploma	3 compulsory + 1 optional
5	Higher Diploma	6 compulsory + 2 optional
6	Graduate Diploma	3 compulsory + 2 optional
6	Graduate Integrated Diploma	9 compulsory + 4 optional
7	Postgraduate Diploma*	5 compulsory



Human Resource Management

The effective management of an organisation's human resources is now recognised as a critical component in the success of public and private enterprises. Irrespective of size, the presence of well-trained and highly-motivated staff will enable organisations to meet the fresh challenges that a part of the rapidly changing business environment.

Level	Qualification	Units
4	Diploma	4 compulsory
5	Higher Diploma	6 compulsory + 2 optional
6	Graduate Diploma	3 compulsory + 2 optional
6	Extended Diploma	9 compulsory + 4 optional



Marketing Management

Marketing is the management process responsible for identifying, anticipating and satisfying customer needs profitably. Marketing management, and establishing a marketing orientated organisation with the emphasis on the customer, is a compulsory component in an organisation's success.

Level	Qualification	Units
4	Diploma	4 compulsory
5	Higher Diploma*	6 compulsory + 2 optional
6	Graduate Diploma*	4 compulsory + 1 optional
6	Extended Diploma	10 compulsory + 3 optional



Travel, Tourism and Hospitality Management

Tourism is the world's largest industry and its growing activities take place literally world wide. It is a dynamic and competitive industry that requires the ability to adapt to travellers' changing desires and needs.

Level	Qualification	Units
4	Diploma	4 compulsory
5	Higher Diploma*	6 compulsory + 2 optional
6	Graduate Diploma*	3 compulsory + 2 optional
6	Extended Diploma	9 compulsory + 4 optional

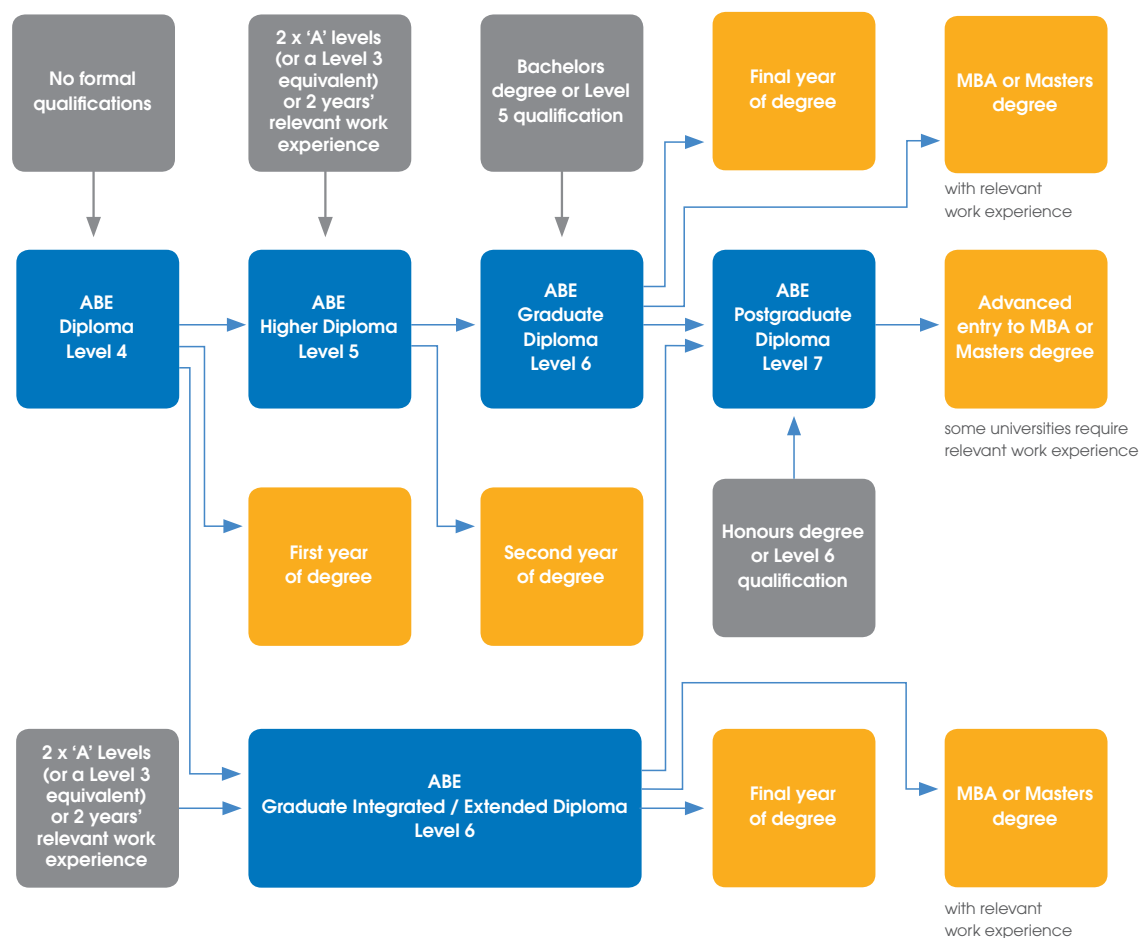
* indicates promotional title. These qualifications are regulated by Ofqual as Diplomas.

Entry requirements: For Level 4 you must be competent in English (IELTS 5.0 minimum) and Mathematics. For Level 5 you must have any ABE Level 4 Diploma or any other Level 3 qualification, or equivalent. For Level 6 you must have any ABE Level 5 Diploma or equivalent (apart from the Graduate Integrated/Extended Diploma which requires an ABE Level 4 Diploma or any other Level 3 qualification). For Level 7 you must be competent in English (IELTS 6.0 minimum) and Mathematics and have a Level 6 qualification or degree equivalent), or at least five years' senior management experience.

For more detailed information on all ABE's programmes such as subject units, syllabuses and prices, along with contact details for the colleges that teach them, please visit www.abeuk.com.

The progression route with ABE qualifications

ABE qualifications provide a framework for you to progress through the successive levels as you develop your skills and knowledge of business. The structure enables you to build on what you learn until you reach your intended level and then move on to your ultimate objective – such as university or a job based on your qualification.



? What do the levels mean?

The levels refer to the 'level of learning' required to complete the qualification. Qualifications at the same level are therefore broadly similar (or equivalent) in the level of learning required

QCF Level	Other qualifications at the same level
Level 3	UK 'A' level, BTEC National Certificate
Level 4	BTEC Professional Diploma
Level 5	UK Foundation Degree, HND
Level 6	Bachelors Degree, Graduate Diploma
Level 7	Masters Degree, Postgraduate Diploma



Association of Business Executives

For more detailed information on all of our programmes please visit www.abeuk.com

Bachelors degrees

ABE has agreements with the following universities to allow its Level 4, 5 and 6 Diploma holders on to various stages of relevant degree courses:

Anglia Ruskin University, UK	Hawaii Pacific University, USA	University of Nairobi, Kenya
Ashworth College, USA	Heriot-Watt University, UK	University of Northampton, UK
Aston University, UK	University of Hertfordshire, UK	Northwood University, USA
Athabasca University, Canada	Honghe University, China	The Open University, UK
Auckland University of Technology, New Zealand	University of Huddersfield, UK	Oxford Brookes University, UK
Banasthali Vidyapith, India	University of Hull, UK	University of Portsmouth, UK
Birmingham City University, UK	Hult International Business School, UK	Robert Kennedy College, Switzerland
University College Birmingham, UK	Institute of Technology, Australia	Roehampton University, UK
University of Bolton, UK	Institute of Technology Blanchardstown, Ireland	University of Salford, UK
Brunel University, UK	International University of Management, Nigeria	University of Sheffield, UK
University of Buckingham, UK	James Cook University, Australia	University of South Australia, Australia
Caleb University, Nigeria	KCA University, Kenya	University of Southern Queensland, Australia
Cambodia Mekong University, Cambodia	Kenya Methodist University, Kenya	Australia
Cardiff School of Management, UK	Leeds Metropolitan University, UK	St. Mary's University College, UK
University of Central Oklahoma, USA	Limkokwing University of Creative Technology, Malaysia	Staffordshire University, UK
Charles Sturt University, Australia	University of Lincoln, UK	Stratford University, USA
Colchester Institute, UK	University of Liverpool, UK	University of Sunderland, UK
University of Coventry, UK	London Metropolitan University, UK	University of Tasmania, Australia
Curtin University of Technology, Australia	London South Bank University, UK	University of Teesside, UK
De Montfort University, UK	Maastricht School of Management, Netherlands	Thames Valley University, UK
Deakin University, Australia	Manchester Metropolitan University, UK	Touro College, USA
Dundee University, UK	Markfield Institute of Higher Education, UK	United States International University, Kenya
University of East London, UK	Middlesex University, UK	University of Wales, UK
Gibaran Learning Group Institutions, Australia	Modi Academic International Institute (MAII), India	University of the West of England, UK
University of Gloucestershire, UK	Methodist University College, Ghana	University of Wolverhampton, UK
Glyndwr University, UK		University of Worcester, UK
University of Greenwich, UK		

MBA/Masters degrees

The following universities have accepted ABE Level 6 Diploma holders with relevant work experience on to their Masters degrees:

Anglia Ruskin University, UK	Gibaran Learning Group Institutions, Australia	University of Liverpool, UK
Ashworth College, USA	University of Gloucestershire, UK	Maastricht School of Management, Netherlands
Aston University, UK	Heriot-Watt University, UK	Markfield Institute of Higher Education, UK
Banasthali Vidyapith, India	University of Huddersfield, UK	The Open University, UK
Birmingham City, UK	University of Hull, UK	Robert Kennedy College, Switzerland
Dundee University, UK	Institute of Technology, Australia	University of Worcester, UK

The following universities have accepted ABE Level 7 Postgraduate Diploma holders, with relevant work experience, on to the advanced stages of their MBA or Masters degrees:

Banasthali Vidyapith, India	University of Gloucestershire	University of Portsmouth, UK
Brunel University, UK	Heriot-Watt University, UK	Roehampton University, UK
Cardiff School of Management, UK	University of Hertfordshire, UK	Stratford University, USA
Charles Sturt University, Australia	University of Liverpool, UK	University of Tasmania, Australia
University of Coventry, UK	Markfield Institute of Higher Education, UK	Touro College, USA
De Montfort University, UK	Modi Academic International Institute (MAII), India	University of Wales, UK
Deakin University, Australia		University of Worcester, UK

Please go to the ABE website at www.abeuk.com for more details about the relevant ABE qualifications accepted by the universities listed. Note that this list is constantly being updated so please check the ABE website for the latest information.



Association of
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